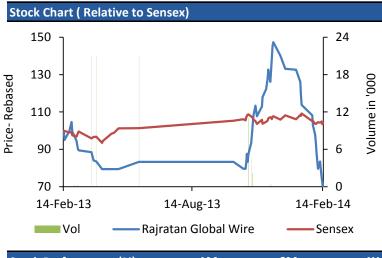


Iron & Steel Products



| Feb-14 | |
|--|--------------|
| СМР | Rs. 71.4 |
| BSE Code | 517522 |
| BSE ID | RAJGLOWIR |
| High/Low 1Y (Rs) | 150.0 / 69.9 |
| Average Volume (3M) | 106 |
| Market Cap Full/Free Float (Rs. Cr) | 31 / 12 |

| Shareholding % | Dec-13 | Sep-13 | | |
|-----------------|--------|--------|--|--|
| Promoters | 62.28 | 62.28 | | |
| FII | - | - | | |
| DII | 0.02 | 0.02 | | |
| Public & Others | 37.70 | 37.70 | | |



| Stock Performance (%) | 1M | 6M | 1Yr |
|-----------------------|-------|-------|-------|
| Rajratan Global Wire | -38.4 | -15.9 | -26.2 |
| Sensex | -4.3 | -0.8 | 4.6 |
| | | | |

| Financials | 3QFY14 | 3QFY13 | Y-o-Y |
|-------------------|--------|--------|-------|
| Revenue | 57.4 | 46.9 | 22.3% |
| EBITDA | 6.8 | 5.3 | 28.6% |
| Net Profit | 2.7 | 1.8 | 50.6% |
| EPS (Diluted) | 6.15 | 4.08 | - |
| EBITDA Margin | 11.9% | 11.3% | - |
| Net Profit Margin | 4.7% | 3.8% | - |

| Common size Analysis | 3QFY14 | 3QFY13 | ттм |
|-------------------------|--------|--------|-------|
| COGS / TR | 67.3% | 67.2% | 71.0% |
| Emp. Cost / TR | 4.4% | 4.9% | 4.3% |
| Other Exp. / TR | 16.4% | 16.6% | 15.2% |
| Finance Cost / TR | 4.5% | 4.5% | 3.8% |

Note:

1. Financial Year ends on March 31.

2. Financials are on a standalone basis.

3. All figures in Rs. crore except for per share data.

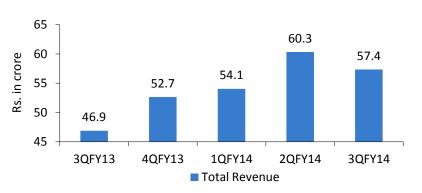
4. TR stands for Total Revenue



Quarter Review-Dec' FY14

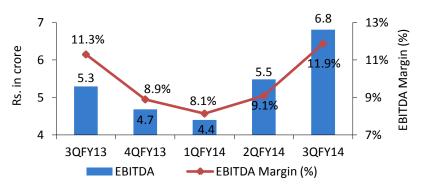
Revenue improved over the year

Rajratan Global Wire Ltd. witnessed an annualised growth of 22.3% in total revenue from Rs. 46.9 crore in 3QFY13 to Rs. 57.4 crore in 3QFY14.



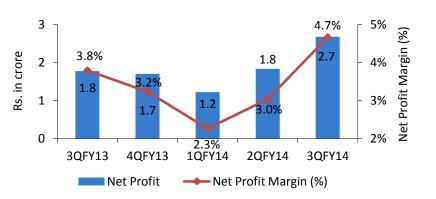
EBITDA Margin edged up on a Y-o-Y basis

Over the year, EBITDA Margin of the company improved marginally. Owing to fall in operating expenditure and increase in total revenue, it rose from 11.3% in 3QFY13 to 11.9% in 3QFY14. On a sequential basis, it moved up from 9.1% in 2QFY14.



Net Profit Margin improved on a Y-o-Y basis

An increase in EBITDA and fall in depreciation and tax expense led the Net Profit Margin to improve to 4.7% from 3.8% in 3QFY13 and 3.0% in 2QFY14.







Iron & Steel Products

Summary Financials*

| Particulars (Rs. Crore) | 3QFY14 | 3QFY13 | | | | | FY13 | |
|-------------------------|--------|--------|--------|--------|--------|---------|---------|---------|
| Net Sales | 57.3 | 46.8 | 60.3 | 22.5% | -4.9% | 224.2 | 196.5 | 182.1 |
| Other Op. Revenue | 0.0 | 0.1 | 0.0 | -89.6% | 5.7% | 0.2 | 0.3 | 0.5 |
| Total Revenue | 57.4 | 46.9 | 60.3 | 22.3% | -4.9% | 224.4 | 196.8 | 182.6 |
| Cost of Goods Sold | (38.6) | (31.5) | (43.7) | 22.6% | -11.6% | (159.3) | (135.7) | (126.5) |
| Gross Profit | 18.7 | 15.4 | 16.6 | 21.7% | 12.5% | 65.1 | 61.2 | 56.0 |
| Employee Costs | (2.5) | (2.3) | (2.4) | 9.9% | 4.6% | (9.7) | (9.2) | (8.5) |
| Other Expenditure | (9.4) | (7.8) | (8.7) | 20.5% | 7.5% | (34.0) | (31.0) | (28.3) |
| EBITDA | 6.8 | 5.3 | 5.5 | 28.6% | 24.1% | 21.4 | 21.0 | 19.3 |
| Depreciation | (0.9) | (0.9) | (0.9) | 2.1% | 0.6% | (3.8) | (3.7) | (3.6) |
| EBIT | 5.9 | 4.4 | 4.5 | 34.2% | 29.0% | 17.6 | 17.3 | 15.7 |
| Finance Cost | (2.6) | (2.1) | (2.3) | 23.0% | 14.1% | (8.5) | (8.5) | (7.7) |
| Other Income | 0.4 | 0.4 | 0.3 | 14.5% | 67.3% | 1.3 | 1.1 | 0.7 |
| Exceptional Items | 0.0 | 0.0 | 0.0 | - | - | 0.0 | 0.0 | 0.0 |
| РВТ | 3.7 | 2.7 | 2.5 | 40.3% | 46.1% | 10.4 | 9.9 | 8.7 |
| Income Tax | (1.0) | (0.9) | (0.7) | 19.5% | 46.1% | (3.0) | (3.1) | (2.8) |
| Profit after Tax | 2.7 | 1.8 | 1.8 | 50.6% | 46.1% | 7.4 | 6.8 | 5.9 |
| Extra Ordinary Items | 0.0 | 0.0 | 0.0 | - | - | 0.0 | 0.0 | 0.0 |
| Minority Interest | 0.0 | 0.0 | 0.0 | - | - | 0.0 | 0.0 | 0.0 |
| Net Profit | 2.7 | 1.8 | 1.8 | 50.6% | 46.1% | 7.4 | 6.8 | 5.9 |
| Rep. Basic EPS | 6.15 | 4.08 | 4.21 | - | - | 17.08 | 15.63 | 13.63 |
| Rep. Dilluted EPS | 6.15 | 4.08 | 4.21 | - | - | 17.08 | 15.63 | 13.63 |
| Equity Capital | 4.4 | 4.4 | 4.4 | - | - | 4.4 | 4.4 | 4.4 |
| Face value | 10.0 | 10.0 | 10.0 | - | - | 10.0 | 10.0 | 10.0 |

Source: Company Financials, ICRA Online Research TTM-Trailing twelve months * All figures are on standalone basis

PL: Profit to loss, LP: Loss to profit NA-De-growth due to loss in both the year; \$: Percent Change is huge due to base effect.

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